



DEPUTY DIRECTOR

***Economic Development &
Government Affairs***

**Anticipated Hiring Range:
\$165,000 - \$176,000 Annually
*Excellent Benefits Package***

A hybrid teleworking schedule is available



The Position

The County of San Diego is seeking a Deputy Director for the Office of Economic Development and Government Affairs. This unclassified position reports to the Director and will be responsible for the following duties:

- Manages the Board of Supervisors' Legislative Program and advances the County's advocacy strategy on state and federal legislation and budget matters
- Formulates and recommends strategies and options to respond to pending legislation and administrative regulations affecting the County
- Provides strategic advice and guidance to County leaders based on actions at the state and federal level
- Communicates key legislative initiatives and priorities to government officials and to the public
- Has responsibility for directing the County's representation in Sacramento and Washington, D.C., including prioritizing projects and advocacy efforts
- Maintains relationships with state and federal legislative officials and staff, advocates at the state and federal level, and other governmental staff
- Oversees five staff positions handling various state and federal advocacy efforts and administrative functions.



Ideal Candidate

The ideal candidate will be a visionary leader who is a decision maker and a team builder capable of maximizing team effectiveness, as well as building and leveraging talent. The individual selected will be forward thinking, proactive, creative, utilize technology, and develop the workforce of the future. The ideal individual for this position will have good judgment; will be direct, yet diplomatic; loyal; and will keep the leadership team informed in a timely, complete and accurate manner.

The ideal candidate will also possess the following knowledge, skills, and abilities:

- Demonstrated leadership representing an elected official or a local government at the local, state, and/or national levels.
- A thorough understanding of and experience working with the United States Congress, the California State Legislature, the respective Administrations, and stakeholders who participate in legislation and policy that could impact the County
- Sufficient knowledge of equity, belonging, and racial justice to inform and align programs, proposals, and policies to the County's Operational and Strategic Plans, through this lens
- Deep understanding of income, racial, and place-based inequities and related current dialogue at the national, State, and local levels
- Demonstrated organizational acumen and political awareness while engaging with internal and external audiences
- Experience collaborating with representatives from various agencies
- Experience or familiarity with San Diego County both as a region and governmental entity.
- Strong teamwork and collaboration skills to lead strategies within the organization and with regional stakeholders to address equity in the community, mentor and coach managers, peers, and leaders
- Ability to thrive in a fast-paced environment with shifting priorities, multiple stakeholder perspectives, and recognizes the value of politics
- Pursues innovation, which results in sustained organizational changes
- Experience building a culture that instills curiosity, ensures all voices are heard, and knows how to develop long-term relationships that aid our objective to build a better future for the residents of San Diego County

The Department

The Office of Economic Development and Government Affairs (EDGA) is responsible for maintaining the Board of Supervisors' Legislative Program; creating and implementing a vibrant economic development strategy; expanding the County's role in Arts and Culture; administering a Grants Office; and updating and implementing the County's Strategic Plan and governance documents.



The department is comprised of four primary groups: Government Affairs, Binational Affairs, Economic Development and Prosperity, and Grants.

The Government Affairs group manages the Board's Legislative Program and advocacy. The team monitors and tracks state and federal legislation and engages accordingly to ensure such legislation benefits County Operations and the clients, customers, and constituents we serve. In addition, the team reviews state and federal budgets and works closely with the County's finance staff and departments to determine the impacts to the County's budget.

The binational affairs group facilitates binational and cross-cultural understanding and respect.

The Economic Development & Prosperity group is responsible for creating and implementing a vibrant economic development strategy, which includes the creation and enactment of a regional Comprehensive Economic Development Strategy, or CEDS.

The EDGA Grants Office administers County grant programs benefitting non-profits and small businesses throughout the region.

Minimum Qualifications

Five years of experience that demonstrates the ability to perform the essential functions of the classification. Experience must include three years of management level experience and at least one year of supervision; AND a bachelor's degree from an accredited U.S. college or university or a certified foreign studies equivalency.

Note: A master's or doctoral degree from an accredited U. S. college or university, or a certified foreign studies equivalency, may substitute for up to one (1) year of the required experience and cannot be applied to the required one year of supervision.

Salary & Benefits

The anticipated hiring range is \$165,000 to \$176,000 annually. Salary reviews are performance-based and goal - oriented.

Benefits include:

- 15 days of paid vacation, 14 paid holidays, 13 days of paid sick leave, 10 days of paid executive time off and a total of 3 days of paid emergency child and/or older adult care leave per year
- Medical, dental, and vision plans
- Disability Insurance, Life Insurance, and Accidental Death/Dismemberment Insurance
- Flexible Management Benefit Package – a monthly credit may be used to select benefits from a group of options
- Defined benefit retirement program
- Reciprocity with other governmental retirement systems may be granted; for more information, visit [San Diego County Employees Retirement Association](#)
- Deferred Compensation Program 457 and 401(a) plans
- May be eligible for a relocation allowance up to \$20,000





Work Where You Play!

From our world-class beaches to almost year-round sunny weather, the County of San Diego offers our residents much more than sun and waves. Downtown you can watch a Padres game at Petco Park or enjoy one of the fine-dining restaurants in the Gaslamp Quarter.

Heading east you will eventually find mountains, that may be covered in snow depending on the time of year. Head south and you will start to truly see the diversity in both geography and cultures. And head west, you will run into over 70+ miles of pristine coastline.

San Diego County Facts:

- 3,359,630 (2023 Est. Population)
- 4,526 Square Miles
- 70 Miles of Coastline
- 18 Incorporated Cities

San Diego Weather Averages:

- Average Temperature: 72°F
- High Temperature: 73°F
- Low Temperature: 58°F
- Average Rainfall: 10.4 Inches



The County of San Diego and its employees embrace the vision of: a just, sustainable, and resilient future for all. Our values include: integrity, equity, access, belonging, excellence, and sustainability. Each of which are infused throughout our operations. While also embracing a mission of strengthening our communities with innovative, inclusive, and data driven services through a skilled and supported workforce. Click here for more information on our [Strategic Plan \(sandiegocounty.gov\)](https://www.sandiegocounty.gov) as well as our commitment to serve everyone, to build a [Framework for the Future](#) that will create a County that works for all.



The County of San Diego is committed to valuing diversity and practicing inclusion because our diverse workforce is our greatest asset, and our customers are our number one priority.



How To Apply

Application Process And Recruitment Schedule

1. Complete the online application at www.sandiegocounty.gov/hr
2. Select the current job posting link: **24229610UEDGA**
3. Attach your resume at the Attachment step of the application.
4. Attach a copy of your degree, transcripts, or certified foreign equivalency

Key Dates

Resume Review: Week of November 18

Interviews: Week of December 2

Expected Start Date: January 2, 2025

Special Notes

The Department of Human Resources removes personally identifiable information from all recruitments. This practice, called Blind Applicant Screening, hides a candidate's personal information that could influence or bias a hiring decision. Personal information includes name, phone number, address, gender, age and race. This process helps contribute to a fair and equitable selection process leading to a more diverse and inclusive workforce.

Please make sure to update the Work History in your application profile to match your resume. Hiring managers will only receive the redacted application (without resumes) to determine which candidates they will interview. Resumes will be sent to hiring managers at the time interviews are scheduled.

Contact Information

You may direct any questions regarding the application or selection process to Bryan Faircloth, Executive Recruiter at Bryan.Faircloth@sdcounty.ca.gov.

You may direct any questions regarding the position to Shontay Turner, Group Human Resources Director at Shontay.Turner@sdcounty.ca.gov.

